



**PARVATHANENI BRAHMAYYA
SIDDHARTHA COLLEGE OF ARTS & SCIENCE**
Autonomous
Siddhartha Nagar, Vijayawada-520010
Re-accredited at 'A+' by the NAAC

Course Code				23MGMAL231			
Title of the Course				BUSINESS LAWS			
Offered to: (Programme/s)				B.B.A. Honors General			
L	5	T	0	P	0	C	4
Year of Introduction:		2024-25		Semester:		3	
Course Category:			MAJOR		Course Relates to:		National
Year of Introduction:			2024		Percentage:		NA
Type of the Course:				Skill Development			
Crosscutting Issues of the Course :				None			
Pre-requisites, if any				None			

Course Description:

Business Laws, also known as Commercial laws, regulates business and commerce. It is commonly considered a part of civil law that deals with concerns of both public and private law. Business Laws comprises laws governing the formation, operation, and regulation of the business. It also includes laws that regulate the commercial transactions entered into business with other entities. It works to keep businesses, brands, and corporations in order, protecting the rights of a business entity. Business Laws is also known for establishing a set standard for how things should run in an organisation.

Course Aims or Objectives:

S. No	COURSE OBJECTIVES
1	To help the students to understand the basic rules of Agreements and Contracts along with the basic Rules of Offer, Acceptance, Consideration, Capacity/Competency to contract.
2	To help the students to understand the Classification of contracts, Modes of Discharge of Contracts, Breach of Contract and Remedies against the breach.
3	To provide knowledge about the partnership act, 1932 and companies act, 2013 and its legalities.

4	To understand the law of sale of good act and its rules and agreements.
5	To understand the overview of Right to Information act, 2005, Consumer Protection act, 2019, Competition commission act, Goods and Services act-2017 and Intellectual Property Rights with their legal aspects.

Course Outcomes:

At the end of the course, the student will be able to:

NO	COURSE OUTCOME	BTL	PO	PSO
CO1	Understand the basic principles and concepts of business law.	K1	1,2	1
CO2	Analyze legal issues and apply legal reasoning to business scenarios.	K1	1,2	1
CO3	Interpret and apply business laws in practical situations.	K2	1,2	1
CO4	Develop skills for drafting and reviewing legal documents relevant to business.	K2	6,7	1,2
CO5	Evaluate the impact of various business laws on organizational decision-making.	K2	6,7	1,2

For BTL: K1: Remember; K2: Understand; K3: Apply; K4: Analyze; K5: Evaluate; K6: Create

CO-PO-PSO MATRIX									
CO NO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PSO1	PSO2
CO1	3	3						3	
CO2	3	3						3	
CO3	3	3						3	
CO4						3	3	3	3
CO5						3	3	3	2

Use the codes 3, 2, 1 for High, Moderate and Low correlation Between CO-PO-PSO respectively.

Course Structure:

UNIT-I: AN OVERVIEW ON BUSINESS CONTRACTS

(15 Hours)

- 1.1: Law of Contract – Definition
- 1.2: Essentials of valid contract
- 1.3: Kinds of contact
- 1.4: Offer, Acceptance and Consideration
- 1.5: Capacity of Parties to contract
- 1.6: Free Consent
- 1.7: Stranger to the Contract

UNIT-II: CONTRACTS**(15 Hours)**

- 2.1: Contingent Contracts
- 2.2: Performance of Contract
- 2.3: Discharge of Contract
- 2.4: Quasi Contracts
- 2.5: Breach of Contracts and remedies
- 2.6: Contract of Indemnity
- 2.7: Contract of Bailment

UNIT-III: PARTNERSHIP ACT, 1932 & COMPANIES ACT, 2013**(15 Hours)**

- 3.1: Meaning of Partnership
- 3.2: Types of Partners
- 3.3: Partnership Deed
- 3.4: Registration of Partnership
- 3.5: Memorandum of Association
- 3.6: Articles of Association
- 3.7: Prospectus
- 3.8: Meetings and Resolutions
- 3.9: Modes of Winding up of a Company

UNIT-IV: SALE OF GOODS ACT, 1930**(15 Hours)**

- 4.1: Meaning and definition of sale of goods
- 4.2: Essentials of sale contract
- 4.3: Sale and agreement to sale
- 4.4: Conditions and warranties
- 4.5: Unpaid seller and Rights of Unpaid Seller
- 4.6: Rules of transfer of property

UNIT-V: OVERVIEW OF KEY LEGAL ACTS**(15 Hours)**

- 5.1: Salient features of Right to information Act, 2005
- 5.2: An overview on The Consumer Protection Act, 2019
- 5.3: Salient features of Competition commission Act, 2023
- 5.4: An overview on GST Act, 2017
- 5.5: An overview on Intellectual Property Rights Act, 2005

Text Books:

1. Nair, S., & Nair, C. (2021). Business laws in India (4th ed.). Himalaya Publishing House.
2. Ravi, K. (2021). Business law for managers (3rd ed.). Tata McGraw-Hill Education.

References:

1. Beatty, J. F., Samuelson, S. S., & Brougham, D. J. (2021). Business law and the regulation of business (10th ed.). Cengage Learning.
2. Cheeseman, H. R. (2022). Business law: A hands-on approach (9th ed.). Pearson.
3. Kubasek, N. K., Browne, M. N., & Henry, J. E. (2020). Dynamic business law (5th ed.). McGraw-Hill Education.
4. Mallor, J. P., Barnes, A. J., Bowers, T. A., & Langvardt, A. W. (2023). Business law: The ethical, global, and e-commerce environment (17th ed.). McGraw-Hill Education.
5. Miller, R. L., & Jentz, G. A. (2021). Business law and the regulation of business (11th ed.). Cengage Learning.

P. B. SIDDHARTHA COLLEGE OF ARTS & SCIENCE

Name of the Programme: BBA Honors General

Course Code: 23MGMAL231

Time: 3 hrs

Course Title: BUSINESS LAWS

Max Marks: 70M

SECTION – A

Answer the following:

5 X 4M = 20M

UNIT-I

1. (i) Write is an offer and write its essentials? (K2)

OR

(ii) What is free consent and explain about free consent? (K2)

UNIT-II

2. (i) Explain in detail about contingent contract? (K2)

OR

(ii) Give a brief note on Quasi contract? (K2)

UNIT-III

3. (i) Define partnership; write its characteristics? (K2)

OR

(ii) Write about different types of partnership? (K2)

UNIT-IV

4. (i) What are the different essentials of sale contract? (K2)

OR

(ii) Give a brief note on conditions and warranties? (K2)

UNIT-V

5. (i) Write a short note on Right to Information Act? (K3)

OR

(ii) What are the salient features of Competition commission Act? (K3)

SECTION – B

Answer the following:

5 X 10M = 50M

UNIT-I

6. (i) Explain about essential elements of a valid contract? (K2)

OR

(ii) Define contract? Discuss about various kinds of contracts? (K2)

UNIT-II

7. (i) Define discharge of contract and explain about different modes of available in discharge of contract? (K2)

OR

(ii) What is breach of contract? Give in detail about remedies for the breach of contract? (K2)

UNIT-III

8. (i) What are the contents of partnership deed? Explain. (K2)

OR

(ii) Briefly explain about Procedure for Registration of a partnership firm? (K2)

UNIT-IV

9. (i) Distinguish between sale and agreement to sale? (K2)

OR

(ii) Who is an unpaid seller? Give in detail about rights of an unpaid seller? (K2)

UNIT-V

10. (i) What is consumer protection Act? Explain about different consumer redressal forums? (K3)

OR

(ii) Briefly explain about GST Act and its major implications in Indian tax Practices? (K3)
